# INNOVATION & INCREASE IN RELEVANCE OF IP-RELATED SKILLS IN OUR INNOVATION-DRIVEN ECONOMY

## INTELLECTUAL PROPERTY (IP) AND INTANGIBLE ASSETS (IA)\* ARE THE ENGINES OF AN INCREASINGLY INNOVATION-DRIVEN GLOBAL ECONOMY.

Thtangible Assets (IA) include goodwill, patents, trade marks, copyrights etc.

Top growing companies invested

.6x mor in intangibles

Investing in intangibles correlates with **positive** enterprise performance, including higher productivity and growth. 90%

of market value of S&P 500 companies is in their intangible assets - a historic high, amounting to over US\$21 trillion in value in 2020.

Source: Ocean Tomo

**Capital deepening in IA was a major contributor to Singapore's labour productivity growth,** accounting for one-third labour productivity gains (3% per annum) from 2009-2019.

Source: Ministry of Trade and Industry Featured Article

## AS COMPANIES INNOVATE AND MOVE UP THE VALUE CHAIN, IP-RELATED SKILLS ARE INCREASINGLY RELEVANT TO HELP MAXIMISE ENTERPRISE GROWTH.

Source: McKinsey Global Institute



2 in 5 companies stated that **potential** candidates with IP-related skills have a greater chance in recruitment. of ente busine could b employ IP-rela

of enterprises felt that business development could be improved if employees had IP-related skills.

Source: Singapore IP Survey 2021

Please refer to the Skills Framework for IP (here) for more information on IP-related skills.

Top 3 industries hiring employees with IPrelated skills in general roles



#### Information & Communication Technology

Companies under Information & Communication Technology sector include IBM, NCS Group, Singtel, etc.



#### Banking and Financial Services

Companies under Banking and Finance sector include DBS Bank, OCBC Bank, RHB Bank, WISE, etc.



Internet

Companies under Internet sector include Grab, Lazada, TikTok, Shopee, Amazon, Meta etc.

Source: Jobs-skills insights from SkillsFuture Singapore using data from Singapore Skills Taxonomy and LinkedIn Talent Insights

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## IP-RELATED SKILLS ARE RECOGNISED ACROSS BUSINESS FUNCTIONS COMMON TO ALL ESTABLISHED BUSINESSES.

Top 3 business functions with IP- related skills	Production and Operations	Sales & Marketing	Research & Development
Examples of job roles	<ul><li> Quantity Surveyor</li><li> Contract Manager</li><li> Operations Manager</li></ul>	<ul> <li>Business Development Manager</li> <li>Sales Manager</li> <li>Marketing Manager</li> </ul>	<ul> <li>Project Manager</li> <li>Programme Manager</li> <li>Project Engineer</li> </ul>
IP-related skills	Contract Management	<ul> <li>Brand Management</li> <li>Social Media Content Creation and Management</li> </ul>	<ul> <li>Intellectual Property Management</li> <li>Contract Management</li> <li>Technology Incubation</li> </ul>



"Increasing the level of awareness of IP in our employees enable small companies like us to respond more quickly to business needs with a lean and strategic team."

> Dr. Lim Jing, CTO, Osteopore International Pte Ltd

Osteopore is a global leader in regenerative solutions. Its bioresorbable implant is the first of its kind to be successfully developed and commercialised for surgical use. Osteopore's products are trusted and used by surgeons across international markets. Osteopore's cutting-edge technology is protected by an IP portfolio, and the company has built in-house IP capabilities over time to ensure its IP strategy supports business growth. Founded in 2012, Lazada Group is the leading eCommerce platform in Southeast Asia. With the largest logistics and payments networks in the region, Lazada is a part of consumers' daily lives in the region and aims to serve 300 million shoppers by 2030. Since 2016, Lazada is the Southeast Asia flagship platform of the Alibaba Group. Intangible assets, including IP, is at the core of Lazada's innovative technology infrastructure. Lazada recognises that innovation and IP skills are critical for its employees and has taken active steps to build these skills in-house.

sights from SkillsFuture Singapore using data from Singapore Skills Taxonomy and LinkedIn Talent Insight

"The eCommerce industry is highly competitive and there the race to scale and gain market share is intense. Against this backdrop, an eCommerce company's IA/IP assets play a very vital role in its success."

Joyce Ang, Senior Vice President -Intellectual Property Protection (IPP), Lazada

